

Charities Automatic Exchange of Information Event

29 June 2016

The Churchill Room, 100 Parliament Street, London, SW1A 2BQ



Welcome & Introductions

Aidan Reilly

Deputy Director, International Relations, HM Revenue & Customs



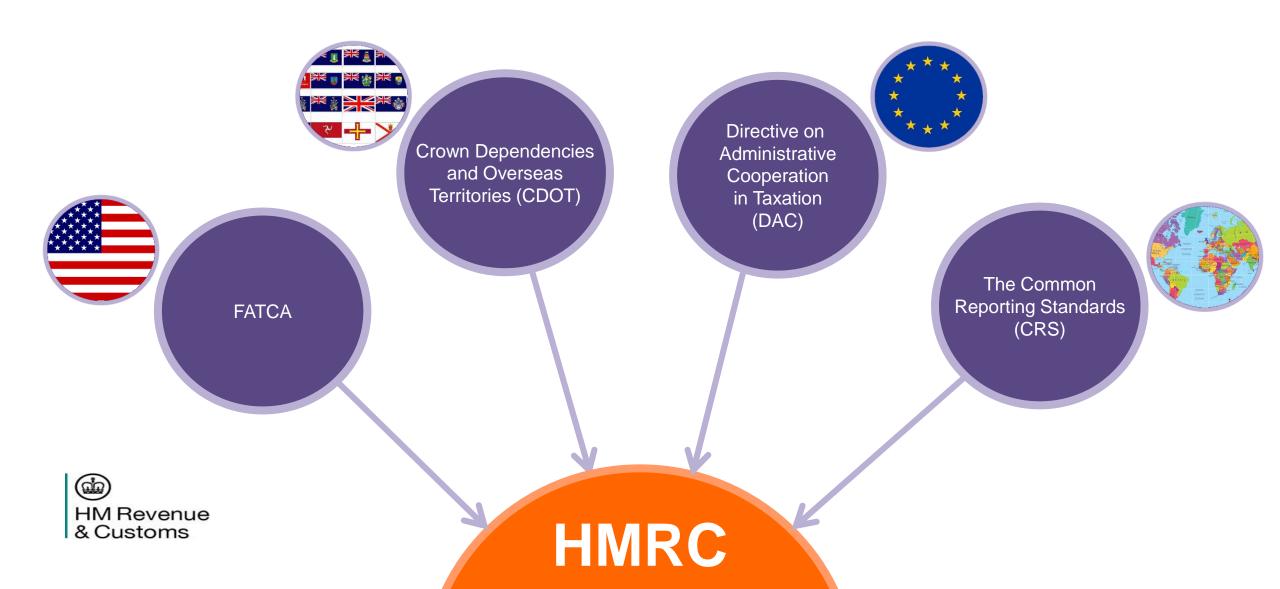
Common Reporting Standard



Elly Crockford

Policy Adviser Exchange of Information HM Revenue & Customs

Automatic Exchange of Information



Charities and the CRS

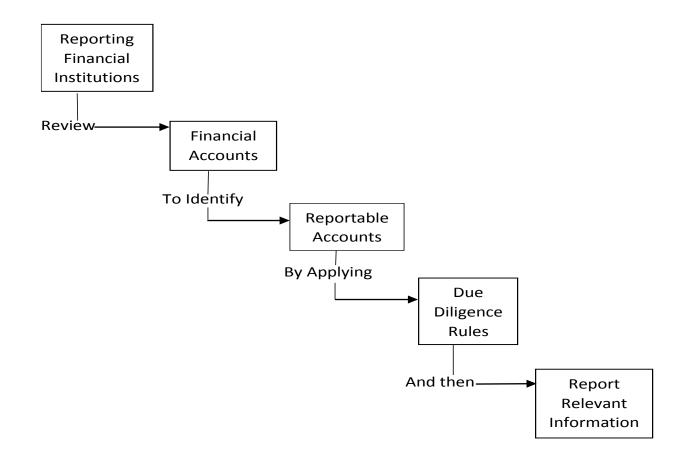
CRS

- One global standard implemented in the same way in all jurisdictions
- Defines Financial Institution, Reportable Accounts and Reportable Persons

Charities

- Charities are excluded from FATCA
- This was possible in a bilateral agreement between the UK and US due to the low risk to the US
- Charities in jurisdictions with less regulation have been used for tax evasion purposes and to hide wealth
- Charities are included in the CRS to combat these uses
- And to protect the reputation of legitimate charities

How CRS works





Reporting Financial Institutions

Reporting Financial Institutions

- Depository Institutions
- Custodial Institutions
- Investment Entities
- Specified Insurance Companies

Charities may be investment entities

- Where more than 50% of their income is from investing in financial assets
- And their assets are managed by another financial institution



Financial Accounts

Financial Accounts

Debt/Equity Interests

Depository Account

Custodial Account

Cash Value Insurance Contract

Debt or equity interest in Investment Entity

Trust, foundation or similar arrangement

Companies

Debt Interests



All beneficiaries, whether discretionary or mandatory

Shareholders, interest in the profits or assets, exercise control over assets

All loans excluding trade creditors

Including informal loans

Reportable Accounts

Reportable Accounts

- Held by one or more reportable person
- Tax resident in a reportable jurisdiction

The Wider Approach

- Legislation requiring a financial institution to gather data on the tax residence of all customers
- Identification of those with reportable accounts
- Future proofing
- Data is held for 6 years



Due Diligence

Individuals

- Self-certification that confirms where tax resident
- Name, address, Tax Identification Number, DoB

Entities

- Self-certification confirming tax residence and status
- Publicly available information
- Name, address, Tax Identification Number, entity status

Entity status

- Financial Institution
- Active Non-Financial Entity
- Passive Non-Financial Entity



Due diligence for charities

Self-certification

Can be verbal

Positive affirmation of tax residence

Tick box form

If normally resident in the UK then no further questions

Reasonableness test

Fit into existing checks carried out for governance

I.e. – if making grants to UK benefits claimants then it is reasonable to conclude receipt of benefits means UK resident

Compliance teams to engage with charities to consider difficult cases

Publicly available information

Charities registers published by Charities Commission for **England and Wales**

Charities Commission for Northern Ireland



Further guidance

HMRC guidance manual

International Exchange of Information Manual - HMRC internal manual - GOV.UK



Offshore Data Exchange Team (ODET)

Helen Baker - ODET Technical Lead



The AEOI Portal allows you to upload and submit XML files

This service requires registration for Automatic Exchange of Information

https://online.hmrc.gov.uk/registration/options?GAURI

What would you like to do?

Sign up to file returns online

If you're already registered with HM Revenue and Customs (HMRC) for tax and make your returns on paper but now want to file them online, you need to sign up and enrol to use HMRC Online Services. To do this follow the 'Sign up for HMRC online services' link below.

Sign up for HMRC online services >

Tell HMRC you're a new business, new employer or new to VAT

Important note: Only follow this link if you want to register for an HMRC business tax. If you're already registered for tax but want to file returns online, follow the 'Sign up for HMRC online services' link

To register for one or more of these business taxes, follow the 'Register for HMRC taxes' link below.

- Self Assessment (including Class 2 National Insurance contributions)
- Corporation Tax
- PAYE for employers
- VAT

Do not follow this link if you're an agent, or acting on behalf of someone else as you must first sign up for an Agent account on the Government Gateway website.

When you have your Agent account you can log in to the HMRC online services to use the business registration service.

If you're not in business but need to tell HMRC that you have to file a Self Assessment tax return for another reason, for example you have income from property or capital gains read Registering for Self Assessment.

Register for HMRC taxes >

Register for Machine Games Duty

Follow the 'Register for Machine Games Duty' link below to register with HMRC for Machine Games Duty (MGD).

Don't follow this link if you're an agent, or acting on behalf of someone else as you must first sign up for an Agent account on the <u>Government Gateway</u> website.

When you have your Agent account you can log in to HMRC online services to register for MGD.

Register for Machine Games Duty

Register for VAT Mini One Stop Shop

Follow the link below to register with HMRC for VAT Mini One Stop Shop (MOSS).

Please note: Agents can not register for MOSS on behalf of a client.

Register for VAT Mini One Stop Shop

Qualifying Recognised Overseas Pension Scheme

Follow the link below to register for the Qualifying Recognised Overseas Pension Scheme (QROPS).

Register for QROPS >

Register for Automatic Exchange of

Follow the 'Register for Automatic Exchange Of Information link below to register with HMRC for Automatic Exchange Information (AEOI).

Register for Automatic Exchange of Information

You will find the appropriate section in the bottom right hand side of the page

Register for Automatic Exchange of Information

Follow the 'Register for Automatic Exchange Of Information' link below to register with HMRC for Automatic Exchange Of Information (AEOI).

Register for Automatic Exchange of Information 🕨



Create a Government Gateway account

What to do next

To continue with this registration you must have a Government Gateway account. If you don't have a Government Gateway account one will be created for you as part of the registration process.

Please note: You cannot register two different businesses for the same business tax with HMRC using a single Government Gateway account. For example, to register two businesses for VAT you must have a separate Government Gateway account for each business.

This will allow HMRC to automatically enrol each business for the online service associated with the taxes you want to register for once your registration application has been processed. You will then be able to file your returns online.

The information you enter will be saved automatically as you move through the pages.

Do you already have a Government Gateway account?

To register the business, please follow the relevant link below.

I have an account - login ▶
Create an account for me

Back



It may take up to 24 hours to create a Government Gateway account

https://online.hmrc.gov.uk/registration/organisation/fatca

Create a Government Gateway account



Create a Government Gateway account

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I have an account - login

Create an account for me

Back



Completing your registration

To complete your registration you'll need to provide the following details:

About you:

- organisation name (if applicable)
- first and last name (your name or the name of a contact person if you're an organisation)
- email address
- contact address

Information about each reporting financial institution (FI) that you want to register:

- organisation name (if applicable) or first name and last name (if an individual)
- email address
- telephone number
- address of their principal place of business
- Global Intermediary Identification Number (GIIN) if reporting under FATCA for the USA
- Unique Taxpayer Reference (UTR), National Insurance number or indicate that the reporting FI has no UK tax identifier
- a list of all jurisdictions for which this FI needs to undertake reporting

Once this has been completed you'll be provided with the following:

- AEOI ID (10 digit reference)
- HMRC Registration Identification Number for each FI that you've registered



Welcome to HMRC Online services

Existing users

If you're already signed up for HMRC online services and have a Government Gateway account enter your user ID and password then click the login button.

Please note: Fields are not case sensitive.

| User ID: | | @ |
|-----------|-------|---|
| Password: | | @ |
| | Login | |

- ▶ Lost User ID?
- Lost password?
- Lost or expired Activation Code?
- ▶ Lost user ID and password?

Self assessment individuals can <u>try our new service</u> or use the <u>online form</u> to ask for a duplicate user ID.

For all other self assessment customers and for other online services contact the <u>HMRC Online Services</u> <u>Helpdesk</u>.

▶ GOV.UK Verify user (Self Assessment Only)

New user

To sign up to use HMRC Online Services and to register a business for HMRC taxes, please click the 'Register' button below.

Register

- ▶ Frequently Asked Questions (FAQs)
- Registration and Enrolment process



Automatic Exchange of Information

- ▶ At a glance
- Change registration details
- Register financial institution
- View or amend a previously submitted online return
- View previously uploaded returns

At a glance

Create an AEOI return

To create, view or upload an Automatic Exchange of Information (AEOI) return, follow the relevant link.

Create an AEOI return online >

Upload an AEOI return as an XML file

To view the latest version of the XML schema, follow the link 'View latest XML schema'.

View latest XML schema ▶

Change registration details

To ask to change your registration details, follow the link 'Change registration details'.

Change registration details >

You can view all your financial institutions by following the link 'View all reporting financial institutions'.

View all reporting financial institutions

View previously submitted returns

To view or amend your previously submitted online returns, follow the link 'View or amend a previously submitted online return'.

View or amend a previously submitted online return

To view your previously submitted uploaded returns, follow the link below.

View previously uploaded returns >

Register additional financial institution

To add a financial institution, follow the link 'Add reporting financial institution'. You can add up to 250 financial institutions in a submission.

Add reporting financial institution >



Change registration details

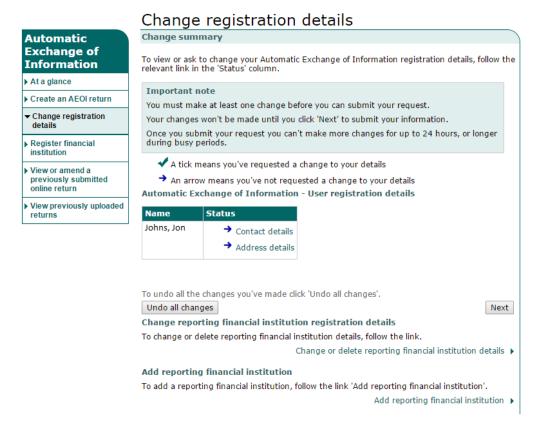
Please ensure you keep your details up to date

Select This:



Change registration details To ask to change your registration details, follow the link 'Change registration details'. Change registration details You can view all your financial institutions by following the link 'View all reporting financial institutions'. View all reporting financial institutions

See This:



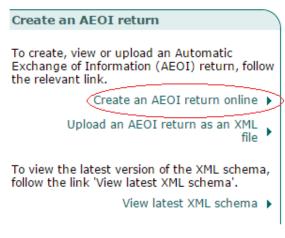


Manual Input

You may use the portal to add data and build your return online.

Select this:

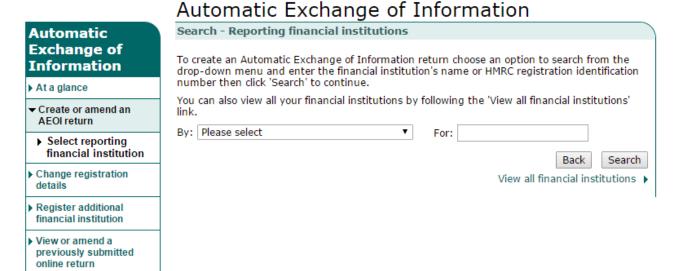




See This:

View previously uploaded

returns

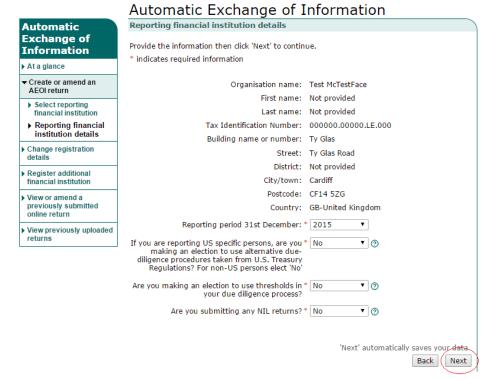




Manual Input

You may add up to 250 reporting financial institutions, in a single submission.

Complete This:



See This:

Automatic

Exchange of

Information

▶ At a glance

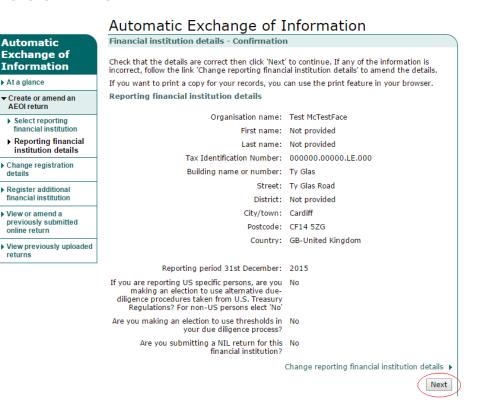
details

View or amend a

online return

AEOI return

Select reporting





Manual Input

You may add up to 250 account holders, in a single submission.

Automatic Exchange of Information

Automatic Exchange of Information

- At a glance
- ▼ Create or amend an AEOI return
- Select reporting financial institution
- Reporting financial institution details
- Financial institution summary
- Change registration details
- Register additional financial institution
- View or amend a previously submitted online return
- View previously uploaded returns

Financial institution summary

The actions you can take on this page are:

- view or amend reporting financial institution by following the 'Change reporting financial institution details' link
- · add a new reportable individual or entity by following the 'Add new account holder' link.

Financial institution name: Test McTestFace

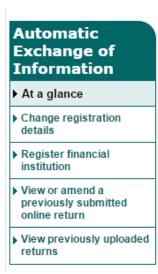
- Change reporting financial institution details >
 - Add new account holder >
 - Delete draft return 🕨

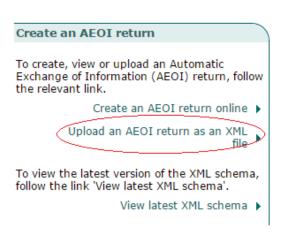


XML Upload

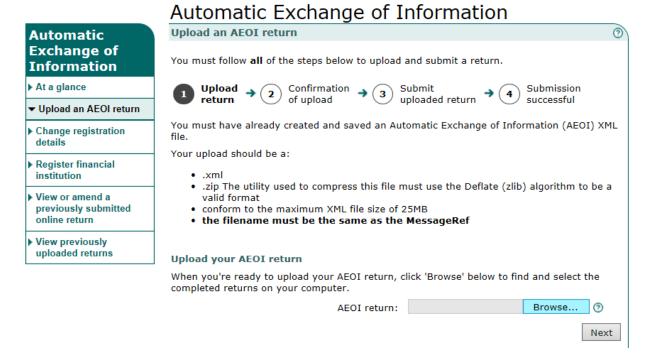
You must have already created and saved an Automatic Exchange of Information (AEOI) XML file.

Select this:





See This:





Registering and Reporting Guidance

https://www.gov.uk/government/publications/foreign-account-tax-compliance-act-registration-guidance-fatca

Government Gateway

https://www.gov.uk/log-in-register-hmrc-online-services

The HMRC AEOI Portal

https://online.hmrc.gov.uk/fatca/

Offshore Data Exchange Team (ODET)

Email: Enquires.AEOI@hmrc.gsi.gov.uk Telephone: 03000 576748



Offshore Evasion Strategy Common Reporting Standard

April 2016



Question 1:

Why do we need to know where the money is going?

- As part of the reciprocal CRS agreement the UK report to other jurisdictions and receive information on those that are UK tax resident with financial interests overseas
- Allows the UK to check the tax position of those tax resident in the UK
- Protecting the UK economy and targeting compliance activity at the highest risks

Question 2:

What will we do with the information once we have it?

- Compliance for charities follows HMRC's usual compliance approach
- All entities are treated consistently to ensure a level playing field
- We take a risk based approach, focusing attention on the areas with the greatest risk of non-compliance
- The approach takes into account the size and complexity of the entity and what it is reasonable to expect them to do to get things right

Question 3:

What do we want you to do?

- The CRS obligations add to what charities should already be doing to support the gift aid claims made, or reliefs claimed
- We expect charities to carry out due diligence checks where required
- Charities should look to include these into existing governance when making grants

Question 4:

How are we going to help you?

- We understand that tax law and charity law are complex areas and many charities have little money to engage advisers to help
- We understand that errors are made, despite the best efforts of those who manage charities, especially where there are new requirements
- We will take a light touch approach to compliance in the first 2 years of CRS reporting
- We will support charities to get it right, rather than penalising them for errors
- We will ensure that charities have a point of contact for queries, either through a customer relationship manager or other contact point



Lunch Break

12:00 - 13:00

Lunch will be served in room 2/51.

CRS & Charitable Trusts

Emily Deane TEP



Common Reporting Standard (CRS)

- The CRS, developed by the Organisation for Economic Cooperation and Development (OECD), is a global reporting standard for the automatic exchange of information (AEOI).
- The objective of the CRS is to allow tax authorities to obtain a clearer understanding of financial assets held abroad by their residents, for tax purposes.
- It is a new system for exchanging tax information which builds on the principles of US FATCA.
- Your charity is obliged to collect information for the calendar year ending 31 December 2016 and must report to HMRC by 31 May 2017.



Charitable Trusts 'CTs'

CRS obligations for Charitable Trusts (CT's) only

Is it an Entity? Yes it is a CT

Is the CT within a **Participating Jurisdiction**?

- Yes if one of more trustees are resident there
- 101 countries are participating including ALL EU members



Financial Institutions

CRS has two main categories for CTs

1. Is it a Financial Institution 'FI'?

■ The CT will be an FI if at least 50% of the CT's gross income is derived from investing, reinvesting or trading in financial assets

AND

 If the CT is professionally managed where either one or more trustees is an FI or if the trustees have appointed a discretionary fund manager (ie. professionally managed)

NO De Minimis threshold unlike FATCA



Timeframe

AND

in the shorter period of:

- The three year period ending on 31 December in the year preceding in which its status as an investment entity is to be determined; or
- The period in which it has been in existence



Non-Financial Entity

2. Non-Financial Entity 'NFE'

The CT will be an NFE if it is not an FI because:

- Its income comes primarily from gifts, donations, grants and legacies
 OR
- It has no discretionary fund manager or FI managing the CT (ie. NOT professionally managed)

The financial information will not need to be reported



Financial Accounts

If the CT is a Financial Institution

Does the CT have financial accounts? More than likely – YES

The CT will need to report on the financial accounts that are held by Account Holders

An Account Holder is a person who has 'equity or debt interest' in the trust eg. Settlors, Beneficiaries, Protectors, a person who has made a loan to the trust is deemed to have a debt interest



Account Holders

Who are the account holders?

Account holders are defined as anyone with a debt or equity interest in the CT 'an Equity Interest is considered to be held by a person treated as a settlor, or beneficiary of all or a portion of the trust, or any other natural person exercising ultimate effective control over the trust'.

Account holders are reportable when tax resident outside of the UK and in a CRS country



What is reportable?

On an annual basis ending 31 December to HMRC

The CT must obtain self-certifications from the account holders (no prescribed form)

- Name, tax residence, address and TIN (some countries do not issue TINs so nothing to report unless they
 have an equivalent eg. Social security, NI, Resident registration number)
- A reportable person resident in more than one country who has more than one TIN will need to report them
- The UK TIN is the National Insurance number.
- The account balance & gross amount paid or credited to the a/c in the reporting period. The closure of any accounts.

DISREGARD FATCA! CTs have no reporting requirements



Reporting Beneficiaries

- Mandatory beneficiaries report the whole value of the trust fund and any distributions received within a year
- Discretionary beneficiaries only need to report if they have received a distribution within the year
- Contingent beneficiaries meet the same requirements as discretionary beneficiaries
- Sections 2.36 and 9.2 of the FATCA guidance provide more information on valuing trusts and accounts



Unknown beneficiaries

When CTs donate to homeless/destitute beneficiaries in a CRS country it may be difficult for the trustee to obtain a self-certification:

- The beneficiary's residence can be confirmed verbally
- If you cannot confirm it verbally you can assume that the beneficiary lives in the country where they received the gift
- Subject to a common sense 'reasonableness' test



Further reporting

- Protectors and settlors are deemed to be account holders regardless of how much effective control they have over the CT.
- If a person is a settlor AND a beneficiary then they must be reported twice as two separate account holders.
- If the trust is a 'Trustee Documented Trust' then the professional trustee company must report on the trust and the trust itself does not need to report.



Active NFEs

If CTs are not FIs they are deemed to be Active NFEs

It is active by reason of income or assets. This requires less than 50% of its gross income to be passive income eg. Dividends, interest, rents and royalties

Examples

- Non-profit NFEs are usually included within the definition of Active NFEs
- It is a Government Entity, International Organisation, Central Bank
- It is a holding company for NFEs that are members of a non-financial group

See HMRC's guidance for more detailed criteria



Active NFEs

Does and Active NFE need to report?

As an Active NFE the CT does not need to register or report.

However, they will need to provide their financial account provider with:

- Tax residency
- TIN



Passive NFEs

Any NFE that does not meet the Active NFE requirements will be a Passive NFE – not applicable to CTs

Passive NFE - an entity which meets the definition of an FI but is located in a non-participating CRS country

Therefore, the FI must 'look through' the entity to identify the 'Controlling Persons' in relation to the trust and report on them if they are resident in a CRS country.

"the settlor, the trustees, the protector (if any), the beneficiaries and any other natural persons exercising ultimate effective control over the trust"

Reportable – Name, address & DOB of each CP and account value



CRS - non participating jurisdictions

- 55 countries committed to exchange of information in 2017. 46 countries committed to exchange in 2018
- All jurisdictions required to legislate 'to prevent any Financial Institutions, persons or intermediaries from adopting practices intended to circumvent the reporting and due diligence procedures.'
- e.g. Trustees could avoiding onerous reporting by opting to fund domestic beneficiaries only



Re-Cap Questions

Financial Institutions

- 1. Is the CT tax resident in the UK?
- 2. Is the CT a Financial Institution?
- 3. Does the FI maintain financial accounts?
- 4. Who are the account holders?
- 5. What is reportable?
- 6. When is the deadline?



Re-Cap Questions

Active & Passive NFEs

Is the entity an Active or Passive NFE?

Active - inform your financial account provider about where resident and provide your TIN.

you are tax

Passive - identify the 'Controlling Persons' of the trust and them if they are resident in a CRS country

report on

- report the name, address & DOB of each CP in a and account value

CRS country



Tips on CRS Forms

Tips on completing CRS classification forms:

- Make sure it is CRS and not FATCA
- Use the explanatory notes for defined terms
- Use HMRC's guidance notes in conjunction
- Check the deadlines and sanctions for failure to comply potential £300-£3000 fine for late or inaccurate reports
- If necessary, consult a professional advisor
- See STEP's flowchart



Questions







Practical application of CRS to charities

Wednesday 29 June 2016
Patrick Wilson, Head of Operational Tax
Nicola Mardon, TEP, UK Trust & Estate Services

Agenda

You will have heard from HMRC and STEP the legislative requirements.

In the following, we want to talk about the practical application given you have been classified as an FI under CRS.

| 1 | Account Holders |
|---|---------------------------------|
| 2 | Identification of Beneficiaries |
| 3 | Reporting |

Account holders of an FI

Your obligation under CRS is to report to HMRC any Reportable Account held by Reportable Persons.

As a Trust which is an FI by virtue of being an Investment Entity your reportable accounts are all Equity and Debt Interest' holders which specifically includes:

- A settlor of the trust;
- A beneficiary that is entitled to a mandatory distribution (either directly or indirectly) from the trust;
- A beneficiary that receives a discretionary distribution (either directly or indirectly) from the trust in the calendar year; and
- Any person that exercises ultimate effective control over the trust.

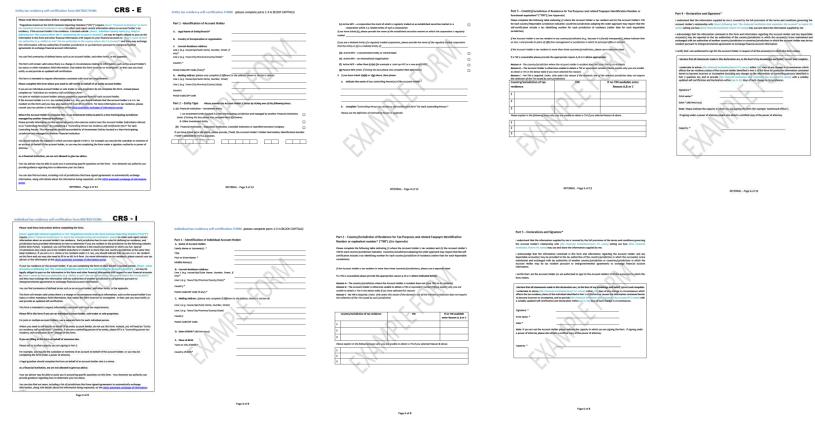
We must identify all <u>natural</u> persons that exercise ultimate effective control, the OECD has confirmed this includes:

Trustee - this would have been part of your normal AML process and as such reportable persons should be identified

However the identification of beneficiaries introduces new challenges!

What do we need?

Self certification from beneficiary – whether individual or entity



Source:

http://www.oecd.org/tax/automatic-exchange/crs-implementation-and-assistance/BIAC-CRS-ENTITIES-Self-Cert-Form.pdf http://www.oecd.org/tax/automatic-exchange/crs-implementation-and-assistance/BIAC-CRS-INDIVIDUAL-Self-Cert-Form.pdf

Who are the beneficiaries?

International Exchange of Information Manual

Charity as FI

Charity as NFE

<u>Contents</u> > <u>IEIM400000</u> > <u>IEIM400600</u> > <u>IEIM400760</u> > IEIM400790

Investment Entity: Charities

Charities

A charity, or other not for profit association, may fall within the definition of an Investment Entity where it is managed by a Financial Institution and more than 50% of its income comes from investing in financial assets. Relevant income would include interest, dividends, royalties, annuities and other income from investing in financial assets.

[snip]

Charities

Where a charity is a Financial Institution it will need to carry out due diligence processes on the financial accounts that it holds. These will be the equity and debt interests held in the charity, see IEIM401700 for further details.

Where a charity does not fall within the definition of a Financial Institution it will be a Non-Financial Entity (NFE). Non-profit NFEs are specifically included within the definition of active-NFE where they are registered with The Charity Commission for England and Wales or The Office of the Scottish Charity Regulator, or are a Community Amateur Sports Club; and are registered with HMRC for charitable tax purposes. This means there is no requirement to 'look through' a charity under the rules for passive NFEs [see IEIM403480] to identify controlling persons, where that charity is an account holder of a Financial Institution.

Source: https://www.gov.uk/hmrc-internal-manuals/international-exchange-of-information/ieim400790

Who are the beneficiaries?

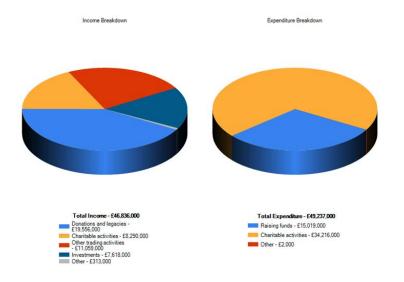
UK registered charity











Issues

Managing Expectations

- Timing
- Research
- Secrecy

Conflict

- Minors
- Internal policies
- Beneficiary has no wish to complete the self certification form

Confusion

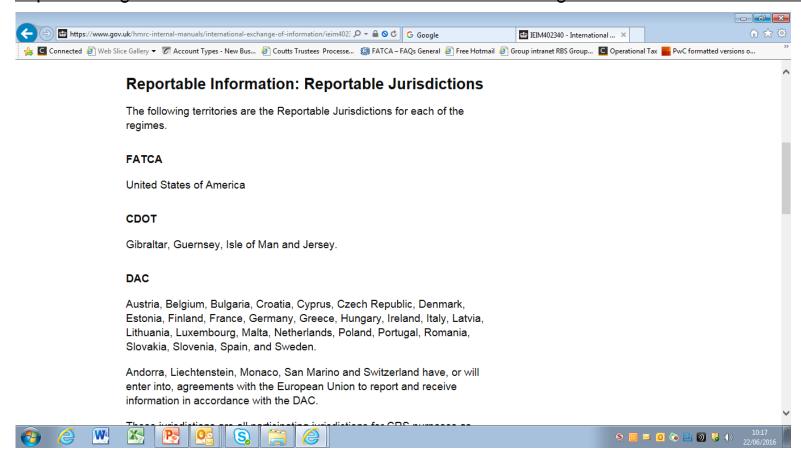
- Clarity
- Language
- How do we know if the beneficiary has classified themselves correctly?
- Value reported is not necessarily a taxable value

Practicalities

- Students
- Homeless

Participating Jurisdictions

On the Internet to aid classification and reporting HMRC have provided a list of participating countries: https://www.gov.uk/hmrc-internal-manuals/international-exchange-of-information/ieim402340

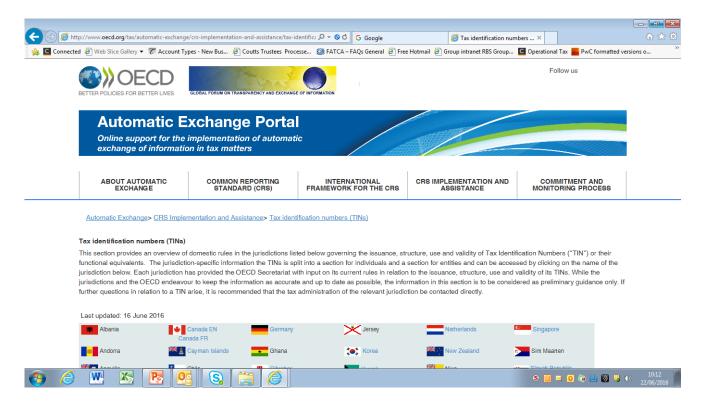


Residence & Tax ID Number

Residence definition and tax ID numbers

http://www.oecd.org/tax/automatic-exchange/crs-implementation-and-assistance/tax-residency/

This explains tax residence for the given jurisdiction and the form of related tax ID numbers



Reporting

We are required to report information to identify the account holder and the financial details:

Account holder: Name, Address, Jurisdiction of Residence, Tax ID number, Date of Birth, Place of Birth, Account number, Reporting FI number

Financial Information: The total gross amount paid or credited to the account including the aggregate of any redemption payments made to the account holder during the calendar year

Practically:

- 1) **Account Number** you will need to allocate a unique ID for each payment through which you could locate the record again
- 2) Date of Birth If the account is pre-existing ie you have already made a payment to the beneficiary you can provide the D.O.B of the beneficiary rather than the TIN (if not available)
 - 3) Financial Information
- **Discretionary Beneficiary** the sum paid in the year should be reported both as the Account Value and as the Proceeds
- Settlor / Trustee / Effective Control The total net asset value of the trust needs to be against the individual

reported

XML or Direct Entry

HMRC have provided a PORTAL for Automatic Exchange of Information submission, you will need to register on this PORTAL.

Provision has been made for direct entry and for file upload in a specified format –

XML submission

You will need dedicated software to generate the XML, so you need to decide if the volume of reportable accounts warrants this investment.

```
<?xml version="1.0" encoding="UTF-8"?>
<UKFATCASubmissionFIReport xmlns:xsi="http://www.w3.org/2001/XMLSchema-instance"</p>
xmlns:iso="urn:oecd:ties:isofatcatypes:v1"
xmlns="http://hmrc.gov.uk/UKFATCASubmissionFIReport" SchemaVersion="1.2">
 - <MessageData>
        <MessageCategory>NewSubmission</MessageCategory>
        <XMLTimeStamp>2016-06-22T11:58:20</XMLTimeStamp>
        <FATCAUserId>Unique number for your organisation
  - <Submission>
        <ReportingPeriod>2015-12-31</ReportingPeriod>
        <MessageRef>User ID then timestamp</MessageRef>
      - <FIReturn>
           + <FIReturnAction>
            <FIRegisterId>Unique number for your organisation</FIRegisterId>
             <DueDiligenceInd>0</DueDiligenceInd>
            <ThresholdInd>0</ThresholdInd>
           - <AccountData>
               - <AccountAction>
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QUESTIONS?



Discussion Groups

- 1. How to include AEOI due diligence into existing operations.
- 2. Communications internally and externally.



Thank you!

If you have any further questions or queries, please send them to crs.consultation@hmrc.gsi.gov.uk